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Phillips (2006) mentioned that the retailers and suppliers chose the strategic options based on the changes in socio-political and socio-technical environment which could result in increased...

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International Retailing - Features and Challenges. International Retailing and branding has been one of the sectors that is seeing exponential growth. With increase in standard of living and disposable income, people in developing countries are getting exposed to international brands. Rise of internet and multi-media has further provided impetus to the dream of people to aspire for branded consumer goods.

International Retailing - Features and Challenges

We are pleased to present the PricewaterhouseCoopers-Retailers Association of India joint thought leadership study, Strategic Issues for Retail CEOs* for release at the RAI Retail Conference 2010. The Indian retail sector is perhaps one of the most challenging, dynamic and exciting markets to operate in currently.

Strategic Issues for Retail CEOs*

The retail industry is constantly changing and there are always new challenges faced by the players in this competitive industry. Since 2017, there have been several major retail companies that have filed for bankruptcy. And this year, after COVID-19, more and more retailers have closed their businesses. However, not all retailers are experiencing the same adversity amid this global pandemic.

7 Major Challenges in the Retail Industry & How to ...

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Illustrating and evaluating the strategies of international retailers, developing concepts and theories that enable an understanding of international retailing and showing the contrasts in the approaches adopted by major firms in their international operations, this important text is a must-read for all those studying or working in international retail. Strategic Issues in International Retailing (Paperback)

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Strategic Issues in Retailing Consumer purchases are often the results of social influences and psychological factors. Need to create marketing strategies to increase store patronage. Location: Least flexible of strategic retailing issues and one of the most important. Need to consider: cost location of the target market

Chapter 17 Retailing, Class Notes

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Often, issues seem very important when they're only urgent, for example, changing a flat tire is an urgent issue -- but you'd never put "changing a tire" in your strategic plan. Attend only to the important issues and not the urgent issues.

Basics of Identifying Strategic Issues and Goals

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Journal of Strategic Marketing: Vol 28, No 6

Strategic issues refer to important aspects that require attention in order to achieve the business goals of a company. Strategic issues require

careful decisions and clarifications to resolve, and have a critical impact on the performance of a business, according to Thomas Ambler of Center for Simplified Strategic Planning.

What Are Strategic Issues in Business?

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Strategy Case Studies. Questions like, 'how to gain competitive edge over rivals?', 'what is the distinctive competency and the unique strategic positioning that contributes to competitive advantage?', 'should a strategy be deliberately planned or should it be allowed to be emerging?', 'how attractive is this industry and how to sustain competitive advantage in this industry', etc., can be ...

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